

NFP WORKSHOPS

Affordable training courses for charities, schools and not for profit organisations

Bid Writing : The Basics

TOPICS COVERED

Do you know the most common reasons for rejection ? Are you gathering the right evidence ? Are you making the right arguments ? Are you using the right terminology ? Are your numbers right ? Are you learning from rejections ?

Are you assembling the right documents ? Do you know how to create a clear and succinct standard funding bid ? Are you communicating with people or just excluding them ? Do you know your own organisation well enough ? Are you thinking through your projects carefully enough ?

Do you know enough about your competitors ? Do you know the trusts ? Are you answering the questions funders will ask themselves about your application ? Are you submitting applications correctly ?

London		
Bid Writing : The Basics	04 Sept 2018	<u>Booking Details</u>
Bid Writing : Advanced	04 Sept 2018	<u>Booking Details</u>
Bid Writing : The Basics	05 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	05 Nov 2018	<u>Booking Details</u>
Bid Writing : The Basics	06 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	06 Nov 2018	<u>Booking Details</u>
Bid Writing : The Basics	12 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	12 Nov	<u>Booking</u>

The workshop consists of talk, questions and answers. There are no power points or audio visuals used.

ATTENDEES

Staff members, volunteers, board members or trustees of charities, schools or not for profit organisations who are about to submit grant funding applications to grant making trusts and foundations.

COST

£95 including booking fees. Refreshments provided. Each attendee will receive a full set of notes and copies of eight real successful funding bids by e-mail after the workshop.

PAYMENT

All places must be booked using a debit or credit card through the online booking system. We do not issue invoices or accept bank or cheque payments. If you do not have a debit card from your organisation please use a personal one and claim reimbursement using the booking confirmation e-mail as proof of purchase.

BOOKING TERMS

	2018	<u>Details</u>
Southampton		
Bid Writing : The Basics	05 Sep 2018	<u>Booking Details</u>
Bid Writing : Advanced	05 Sep 2018	<u>Booking Details</u>
Bid Writing : The Basics	07 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	07 Nov 2018	<u>Booking Details</u>
Bristol		
Bid Writing : The Basics	06 Sep 2018	<u>Booking Details</u>
Bid Writing : Advanced	06 Sep 2018	<u>Booking Details</u>
Bid Writing : The Basics	08 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	08 Nov 2018	<u>Booking Details</u>
Edinburgh		
Bid Writing : The Basics	07 Sep 2018	<u>Booking</u>

Workshop bookings are non cancellable, non refundable and non transferable between dates. If you are unable to attend on the date booked you may send someone else in your place.

QUESTIONS

Fully booked means fully booked. There are no waiting lists for people hoping for a cancellation. There are no discounts. If you have a question please e-mail workshops@nfpmail1816.co.uk and you will usually receive a response within 24 hours.

Bid Writing : Advanced

TOPICS COVERED

Are you applying to the right trusts ? Are you applying to enough trusts ? Are you applying in the right ways ? Are your projects the most fundable projects ? Are you carrying out trust fundraising in a professional way ? Are you highly productive or just very busy ?

Are you looking for trusts in all the right places ? How do you compare with your competitors for funding ? Is the rest of your fundraising hampering your bids to

		<u>Details</u>
Bid Writing : Advanced	07 Sep 2018	<u>Booking Details</u>
Bid Writing : The Basics	09 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	09 Nov 2018	<u>Booking Details</u>
Nottingham		
Bid Writing : The Basics	11 Sep 2018	<u>Booking Details</u>
Bid Writing : Advanced	11 Sep 2018	<u>Booking Details</u>
Bid Writing : The Basics	13 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	13 Nov 2018	<u>Booking Details</u>
Birmingham		
Bid Writing : The Basics	12 Sep 2018	<u>Booking Details</u>
Bid Writing : Advanced	12 Sep 2018	<u>Booking Details</u>
Bid Writing : The	14 Nov	<u>Booking Details</u>

trusts ? Do you understand what trusts are ideally looking for ?

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ATTENDEES

Staff members, volunteers, board members or trustees of charities, schools or not for profit organisations who are about to submit grant funding applications to grant making trusts and foundations.

It is assumed that you already know the basic bid writing skills of good preparation, eligibility checking, clear writing and adequate proof reading. If you do not you should attend The Basics workshop first. Around half of all attendees attend both The Basics and Advanced workshops on the same day but there is no discount for attending both.

COST

£95 including booking fees. Refreshments provided. Each attendee will receive a full set of notes and copies of eight real successful funding bids by e-mail after the workshop.

Basics	2018	
Bid Writing : Advanced	14 Nov 2018	<u>Booking Details</u>
Manchester		
Bid Writing : The Basics	13 Sep 2018	<u>Booking Details</u>
Bid Writing : Advanced	13 Sep 2018	<u>Booking Details</u>
Bid Writing : The Basics	15 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	15 Nov 2018	<u>Booking Details</u>
<u>Leeds</u>		
Bid Writing : The Basics	14 Sep 2018	<u>Booking Details</u>
Bid Writing : Advanced	14 Sep 2018	<u>Booking Details</u>
Bid Writing : The Basics	16 Nov 2018	<u>Booking Details</u>
Bid Writing : Advanced	16 Nov 2018	<u>Booking Details</u>

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What Past Attendees Have Said About Our Bid Writing Workshops

The workshop was excellent. I consider myself fairly experienced in bid writing and have been fairly successful. To your credit I learnt a lot from you which I will certainly put into practice.

I felt re-invigorated and encouraged.

You definitely know your stuff.

The course was certainly packed with information. Gave me plenty to think about and ways forward. I'm more used to courses where they pack half an hour into a full day!!

For a person like me who writes lots of proposals it was exactly what I needed. Straight to the point, less "water", more sense and fantastic examples!

The course was excellent.

I picked up some great new ideas and tips.

It's hard to find good quality info these days re attracting funding – but on this occasion the juice was definitely worth the squeeze!

I thought it was really useful training and you managed to fit a huge amount of information into 2.5 hours without it feeling too much to take in. Well done.

Remarkably concise and useful.

Plenty of useful do's and don'ts.

Having attended dozens of training courses over the years, it was a very pleasant surprise not to have my time wasted with pointless break out groups, workshop exercises or unrelated show and tell experiences.

I really enjoyed the workshop yesterday. I thought the pace and delivery was excellent and it has really given me the confidence to move forward. Thank you so much – definitely money well spent.

I will now be more time-efficient

Did just what it said on the tin.

I thought the workshop was very informative. It was an interesting couple of hours, style delivery was to the point and no fussy power point's to contend with.

We learned a great deal from your courses. I liked your engagement with the subject and your personal anecdotes. The course material overall was truly inspiring!

Put things into perspective for us.

I did like your matter of fact approach

I thought that your presentations were really excellent and will, I know, prove extremely useful in the coming months.

I feel much better prepared and have a much longer to do list now!

A brilliant workshop.

I shall recommend your workshop others.

The pace, delivery and content was tremendously helpful and informative.

I thought you as a trainer were friendly and relaxed, easy to be with and kept us engaged and you made learning interesting.

Thoroughly enjoyed your insights and anecdotes.

It was great and great value for money also.

I thought that learning in a small group was really good and meant that we were able to communicate with you a lot easier.

Thank you so much for your professionalism, sense of humour and all the knowledge you kindly shared with us.

I now realise I have been emphasising many of the wrong angles.

Informative, to the point and engaging.

I just want to thank you for a most informative session. I certainly picked up some great ideas and hints to enhance my future bid applications.

I found it very informative

I feel a lot more confident about the process of bid writing.

I would certainly recommend your course to others.

NFP Workshops, Blake House, 18 Blake Street, York YO1 8QH