# NFP WORKSHOPS

Affordable training courses for charities, schools and not for profit organisations

## **Bid Writing: The Basics**

START TIME: 09.00 FINISH TIME: 11.30

**TOPICS COVERED** 

Do you know the most common reasons for rejection? Are you gathering the right evidence? Are you making the right arguments? Are you using the right terminology? Are your numbers right? Are you learning from rejections?

Are you assembling the right documents? Do you know how to create a clear and succinct standard funding bid? Are you communicating with people or just excluding them? Do you know your own organisation well enough? Are you thinking through your projects carefully enough?

Do you know enough about your competitors? Do you know the trusts? Are you answering the questions funders will ask themselves about your application? Are you submitting applications correctly?

The workshop consists of talk, questions and answers. There are no power points or audio visuals used.

London				
VAI, 200A Pentonville Road, Kings Cross, London N1 9JP				
Bid Writing : The Basics	10 Sep 2018	<b>Booking Details</b>		
Bid Writing : Advanced	10 Sep 2018	<b>Booking Details</b>		
Bid Writing : The Basics	05 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	05 Nov 2018	<b>Booking Details</b>		
Bid Writing : The Basics	06 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	06 Nov 2018	<b>Booking Details</b>		
Bid Writing : The Basics	12 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	12 Nov 2018	Booking Details		
Southampton				
Jurys Inn, Charlotte Place, Southampton SO14 0TB				
Bid Writing : The Basics	07 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	07 Nov 2018	Booking Details		
Bristol				
Hamilton House, 80 Stokes Croft, Bristol BS1 3QY				
Bid Writing : The Basics	08 Nov 2018	<b>Booking Details</b>		

#### **ATTENDEES**

Staff members, volunteers, board members or trustees of charities, schools or not for profit organisations who are about to submit grant funding applications to grant making trusts and foundations.

#### COST

£95 including booking fees. Refreshments provided. Each attendee will receive a full set of notes and copies of eight real successful funding bids by e-mail after the workshop.

# **Bid Writing: Advanced**

START TIME: 12.00 FINISH TIME: 14.30

### **TOPICS COVERED**

Are you applying to the right trusts? Are you applying to enough trusts? Are you applying in the right ways? Are your projects the most fundable projects? Are you carrying out trust fundraising in a professional way? Are you highly productive or just very busy?

Are you looking for trusts in all the right places? How do you compare with your competitors for funding? Is the rest of your fundraising hampering your bids to trusts? Do you understand

Bid Writing : Advanced	08 Nov 2018	<b>Booking Details</b>		
Edinburgh				
Courtyard, 1-3 Baxter's Place, Edinburgh EH1 3AF				
Bid Writing : The Basics	09 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	09 Nov 2018	<b>Booking Details</b>		
Nottingham				
Jurys Inn, Station Street, Nottingham NG2 3BJ				
Bid Writing : The Basics	11 Sep 2018	<b>Booking Details</b>		
Bid Writing : Advanced	11 Sep 2018	<b>Booking Details</b>		
Bid Writing : The Basics	13 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	13 Nov 2018	<b>Booking Details</b>		
Birmingham				
Hilton Garden Inn, Brindle	ey Place, Birminghan	n B1 2HW		
Bid Writing : The Basics	12 Sep 2018	<b>Booking Details</b>		
Bid Writing : Advanced	12 Sep 2018	<b>Booking Details</b>		
Bid Writing : The Basics	14 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	14 Nov 2018	<b>Booking Details</b>		
Manchester				
Jurys Inn, 56 Great Bridgewater Street, Manchester M1 5LE				
Bid Writing : The Basics	13 Sep 2018	<b>Booking Details</b>		
Bid Writing : Advanced	13 Sep 2018	<b>Booking Details</b>		

what trusts are ideally looking for?

The workshop consists of talk, questions and answers. There are no power points or audio visuals used.

### **ATTENDEES**

Staff members, volunteers, board members or trustees of charities, schools or not for profit organisations who are about to submit grant funding applications to grant making trusts and foundations.

It is assumed that you already know the basic bid writing skills of good preparation, eligibility checking, clear writing and adequate proof reading. If you do not you should attend The Basics workshop first. Around half of all attendees attend both The Basics and Advanced workshops on the same day but there is no discount for attending both.

### **COST**

£95 including booking fees. Refreshments provided. Each attendee will receive a full set of notes and copies of eight real successful funding bids by e-mail after the workshop.

Bid Writing : The Basics	15 Nov 2018	<b>Booking Details</b>		
Bid Writing : Advanced	15 Nov 2018	Booking Details		
Leeds				
Jurys Inn, Brewery Wharf, Brewery Place, Leeds LS10 1NE				
Bid Writing : The Basics	14 Sep 2018	<b>Booking Details</b>		
Bid Writing : Advanced	14 Sep 2018	<b>Booking Details</b>		
Bid Writing : The Basics	16 Nov 2018	Booking Details		
Bid Writing : Advanced	16 Nov 2018	<b>Booking Details</b>		